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11 PSYCHOLOGY TRICKS YOU MUST KNOW TO HANDLE ANY SITUATION :

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1. When someone answers your questions partially, wait. Don't interrupt.

The chances are high that they will complete the answer when you say nothing.

2. When you want to get something from someone, frame it as an offer/opportunity instead of a request.

Anyone will be ready to accept an offer/opportunity.

3. When you meet people, notice their eye color while you smile at them.

Don't mention anything about it. It's a good way to make sure that you really look them in the eyes.

4. A person's name is the sweetest sound in the world to that person.

To make a person feel very special, remember and repeat their name.

5. Have zero expectations when you are first trying something new, it prevents disappointments.

6. To judge a person's character, notice the way they treat people who can't do anything for them.

7. After you state your position in a negotiation, wait for a while.

If you continue to speak, you are not speaking in your favor.

8. Chewing gum while doing nerve, cracking things calms your brain.

9. When you are learning something, teach someone about it.

You will remember it easily and explore more in the process of teaching.

10. Most people's favorite subject to talk about is themselves.

If you don't know what to talk about, or have awkward silence, just ask them questions.

11. Stand up straight. It makes you look more confident, and you will actually feel more confident.

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That's a wrap!

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— Leaders Junction (@LeadersJunction) [October 18, 2022](#)